



MW Africa **INVEST**

RISK & INVESTMENT ADVISORY

Business Profile

Business Details



Business Name: MW AfricaINVEST

Business Address:

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Connect With Us

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 +263 773 255286



Who we are

We are specialists at bespoke investment facilitation, path-finding, investment risk assessment, investment regulatory advisory, stake holder engagement and management, facilitation of company registrations, risk analytics and advisory focusing on Sub-Saharan Africa. We provide risk analysis on a wide range of investment areas, risk forecasting, market entry strategies, market exit strategies, business intelligence, political risk analysis and Fund placements. Our comprehensive dashboards with risk alerts and continuous monitoring of evolving risk profiles assist the investor and the host to adapt solutions to ever changing business and economic dynamics.

Our Vision

To be the most reliable investment advisory authority on Africa.

Our Mission

To provide our clients with top notch all round investment advisory, investment facilitation, investment risk assessments, investment risk forecasting and risk analytics, which are grounded in reliable business intelligence sourcing.

Our Values

Integrity | Truthfulness | Honesty | Reliability | Service



What we do

▪ RISK

We offer specialist bespoke investment risk assessment, investment risk analytics and advisory focusing on Sub Saharan Africa. We provide risk analysis on a wide range of investment areas, risk forecasting, market entry analysis, market exit analysis, business intelligence, political risk analysis, stakeholder analysis and liaison. Our comprehensive dashboards with risk alerts and continuous monitoring of evolving risk profiles assist the investor and the host to adapt solutions to ever changing business and economic dynamics.

▪ INVESTMENTS

We facilitate into Africa and intra-Africa foreign direct investment (FDI) by companies from all over the world by identifying investment opportunities and projects across Sub- Saharan Africa. We help companies navigate the African business environment to enable safe and sound investment and sound investment.

▪ PROJECTS

We advise companies on business opportunities across Africa and recommend steps to be taken to start a business in various markets on the continent. Our advisory is broad spectrum covering companies involved in diverse sectors of the economy including solar, infrastructure, finance, manufacturing, mining, agriculture among others.



Our Product

- **INVESTMENT RISK ANALYSIS**

We are specialists at customised and adapted country risk profiling covering financial, political, and cultural risk indicators among others through use of reliable business intelligence sourcing for Sub-Saharan Africa. We do stakeholder management and liaison to assist companies with full understanding of their economic, socio-cultural and political dynamics.

- **RESOURCE AND INVESTMENT MOBILISATION**

Our team are experts at identifying private and multilateral development capital for specified projects in Africa, engaging development funders and mobilising resources as well project financing.

- **STAKEHOLDER ENGAGEMENT AND MANAGEMENT**

Our team of expert risk analysts will walk clients through the maze of investment red tape in host countries and decompose it for them by cutting through bureaucratic inconveniences and red tape. We conduct stakeholder mapping for them so they do not lose money and time. We do stakeholder management and liaison to assist companies with full understanding of their economic, socio-cultural and political dynamics.



Our Product (cont.)

- **MARKET ENTRY ANALYSIS**

M.W Africa INVEST will give expert market entry analysis based on well tested tools and techniques to assist investors overcome barriers in the new markets. Our briefings and reports are dependable and can be tested for accuracy.

- **MARKET EXIT STRATEGY**

We give expert advise and guidance on market exit dynamics which are bespoke and are designed to overcome exit barriers.

- **INVESTMENT FACILITATION**

Our team are specialists at customised investment facilitation and path finding for companies seeking to start operations in Africa, including intra-Africa Foreign Direct Investment. Broad spectrum investment advice is offered including company registration, licencing and other approvals, navigating regulatory and compliance processes, assisting with statutory requirements among others.



Areas we cover



Angola | Benin | Botswana | Burkina Faso | Burundi | Cameroon | Central African Republic
| Chad | Congo | Côte d'Ivoire | DR Congo | Equatorial Guinea
Gabon | Gambia | Ghana | Guinea | Guinea Bissau | Kenya | Lesotho | Madagascar |
Malawi | Mali | Mozambique
Namibia | Niger | Nigeria | Reunion | Rwanda | Seychelles | Senegal
South Africa | South Sudan | Swaziland | Tanzania | Togo | Uganda
Zambia | Zimbabwe



Our Clients

Our clients are governments, companies and corporates,

Private Equity Funds,

Hedge Funds,

Development Finance Institutions,

Multilateral Lending Institutions,

Bilateral Lending Institutions,

Investment Banks with a particular focus on Africa,

Individuals intending to invest in new markets in Sub-Saharan Africa from across the world.

We cover all sectors of the economy.

We also assist Governments that seek to improve their doing business indices in Africa and other southern economies do benefit from our experts on developing the ease of doing business



Our Leadership



MAKHOSINI HLONGWANE
FOUNDING PARTNER

A very experienced business person with deep experience on the African continent and its diverse business cultures. Mr Hlongwane has multi-lateral experience having led at the African, Caribbean, and Pacific (ACP) Parliamentary Assembly and the ACP-EU Joint Parliamentary Assembly. Mr Hlongwane is the recent past Minister of Sport, Arts, Recreation, and Culture of the Republic of Zimbabwe.



MATSHOBANA NCUBE
MANAGING PARTNER

A versatile and erudite lawyer with more than 18 years of practice experience. He has worked closely with business start ups, has experience in corporate law, having advised a number of companies on the laws necessary for navigating the business field and has drawn up necessary documentation for them. He was also one of the 17 technical experts advising Parliament of Zimbabwe in writing the new Constitution.

He is also an arbitrator, writer and past lecturer in Business Law at Solusi University.



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